

PORTFOLIO PIECE · 2026

# I built a multi-tenant SaaS without writing code by hand.

SchemaForge — an AI search visibility platform.

Designed, architected and shipped by me using AI-native tooling. The story below is about the decisions I made, the trade-offs I navigated, and what this kind of build proves about how I work.

## What I shipped

<b>30+</b> DATABASE TABLES	<b>8</b> BACKEND SERVICES	<b>4</b> USER ROLES	<b>1</b> PERSON
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## Why I built it

AI search engines are quietly reshaping how customers find businesses, and most SMBs have no visibility into how they're being represented in those answers. I saw a gap: a productised service that combines automated audits, structured-data fixes, and continuous monitoring — sold as a subscription with a white-label tier for agencies. SchemaForge is that product.

## Why this case study exists

I wanted to test a hypothesis: with the right product instincts and AI-native tooling, one person can deliver something that would normally need a small engineering team. Not a prototype — a real platform with auth, multi-tenancy, billing, role-based access, automated workflows, and a white-label hierarchy. I built it. This document is the proof.

# The decisions that mattered

AI tooling will happily generate whatever you ask for. The job — my job — was to know what to ask for, and to recognise when the answer was wrong. Here are the calls I made that shaped the product.

## Multi-tenant from day one, not bolted on later

Every table that holds tenant data has an organisation ID and Row-Level Security from the first migration. This isn't glamorous, but it's the difference between a product that scales and one that has to be rewritten when the second customer signs.

## A separate roles table — not roles on the user record

Storing roles on the profile is the most common security mistake I see in early-stage SaaS. I used a dedicated `user_roles` table with a `SECURITY DEFINER` function for checks. It closes off privilege-escalation attacks that most builders never think about.

## Parent-child organisations for white-label

Rather than cloning the platform per agency, I modelled agencies as parent organisations with their own client roster and branded portal. One codebase, infinite resellers. This was a commercial decision as much as a technical one — it makes the agency programme genuinely scalable.

## Two-pass webhook lifecycle for the audit pipeline

Audits run on an external VPS and stream results in via a signed webhook. I designed a two-pass lifecycle (create-then-enrich) so partial failures don't leave the database in a broken state. Boring infrastructure work, but it's why the product is reliable.

## Score weights as data, not code

The visibility scoring algorithm (Technical 25% / Content 35% / Authority 25% / Local 15%) lives in a versioned config table. I can re-tune the model for different verticals or A/B-test weightings without redeploying. Small decision, big optionality.

## GDPR retention modelled into the schema

Two-year retention with cascading purges, baked into the data model — not a TODO for later. Selling to UK SMBs means UK compliance has to be a feature, not a footnote.

# How I work

*I treat AI tooling the way a senior developer treats a strong junior: clear instructions, tight feedback loops, and a refusal to merge anything I haven't read. The output is mine. So is the responsibility.*

## My loop

### Specify intent in plain English

User stories, edge cases, success criteria. No tickets, no Jira — just clear prose that anyone on the business side could read and challenge.

### Generate, then review like an engineer

I read every change. Security boundaries, RLS policies, role checks, error handling. If it doesn't pass my own code review, it doesn't ship.

### Steer with architecture in mind

I'm constantly thinking three steps ahead. Will this scale to a hundred tenants? Does this play nicely with the white-label hierarchy? Am I painting myself into a corner?

### Persist context

Every architectural decision goes into project memory so it survives across sessions. This is the discipline that stops AI-assisted projects from drifting into chaos at month three.

### Ship, observe, iterate

Push to preview, click through it, find the rough edges, refine. The fastest feedback loop I've ever worked with.

## What this says about me

I'm a product person who thinks in systems. I'm comfortable in databases, RLS policies, edge functions, payment flows, multi-tenancy and agency economics — not because I memorised any of it, but because I've shipped enough product to know which decisions are load-bearing and which are cosmetic.

I move fast because I cut the right corners. I don't cut the ones that matter — security, data integrity, tenant isolation, compliance. Those I get right the first time, because rework is the most expensive thing in software.

# The stack I chose

These weren't defaults. Each pick reflects a trade-off I thought through.

Choice	Why I picked it
React + Vite + TypeScript	Type-safe end-to-end. Catches a class of bugs at compile time that would otherwise eat support hours.
Tailwind + shadcn/ui	Design-system-first. Semantic tokens mean rebrands and white-labelling are configuration, not refactors.
Supabase (Postgres + Auth + Storage)	SQL-native, managed, and the right shape for multi-tenant work. Plays well with my security model.
Deno Edge Functions	Lightweight server-side logic for webhooks, AI calls, and automation. Scales without me thinking about it.
External VPS for heavy audits	Audits are CPU-heavy and long-running — wrong fit for serverless. Splitting them onto a VPS keeps costs low.
Lovable as build environment	AI-native code generation with project memory and live preview. The right tool for the job — used for everything.
Stripe for billing	Industry standard. Subscription model, affiliate payouts, and customer portal all out of the box.

## What I'm looking for

Roles or projects where the bottleneck isn't engineering capacity — it's knowing what to build, in what order, with which trade-offs. Founder-shaped work. Internal tools that never make the roadmap. Products that need to exist next month, not next year. If that's you, let's talk.

### Lee Hartley

Product, build, and the bit in between.

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# Appendix: Product Walkthrough

Representative screens from the SchemaForge admin and client portal. Mockups shown to avoid exposing live customer data.

## Admin Dashboard

### Operations overview

Top-level admin view: live KPIs across MRR, active orgs, scans in flight, and a real-time activity feed. The sidebar reflects the full admin surface (Leads, Clients, Scans Queue, Reports Builder, Tickets, Billing). Built as a single React route reading aggregated views from Postgres so the page stays responsive even as raw event volume grows.

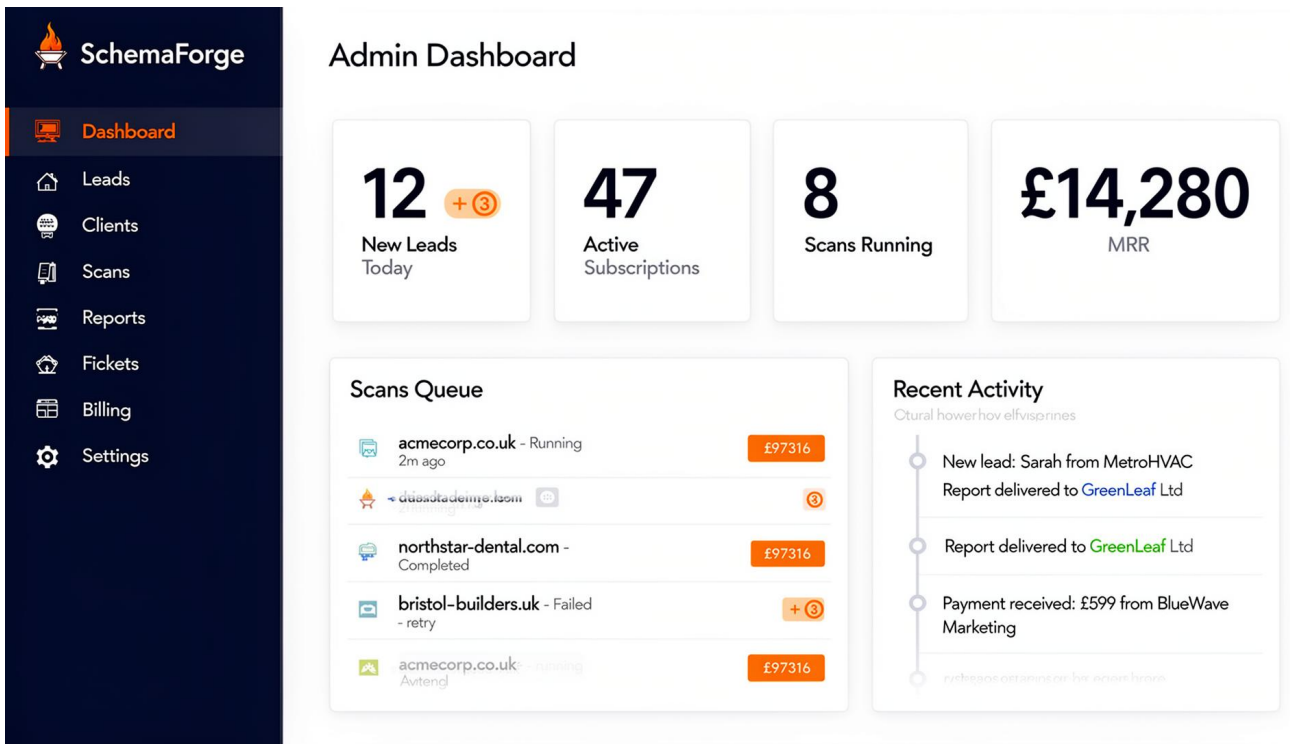


Fig. 1 — Admin Dashboard

# Leads CRM

## Sales pipeline

Six-stage Kanban (New → Contacted → Qualified → Trial → Won → Lost) backed by the leads table and updated via drag-and-drop. Lead capture flows in from the public marketing form via the submit-lead Edge Function (validation, rate-limiting, audit logging) — so the CRM is the single source of truth from first touch through conversion.

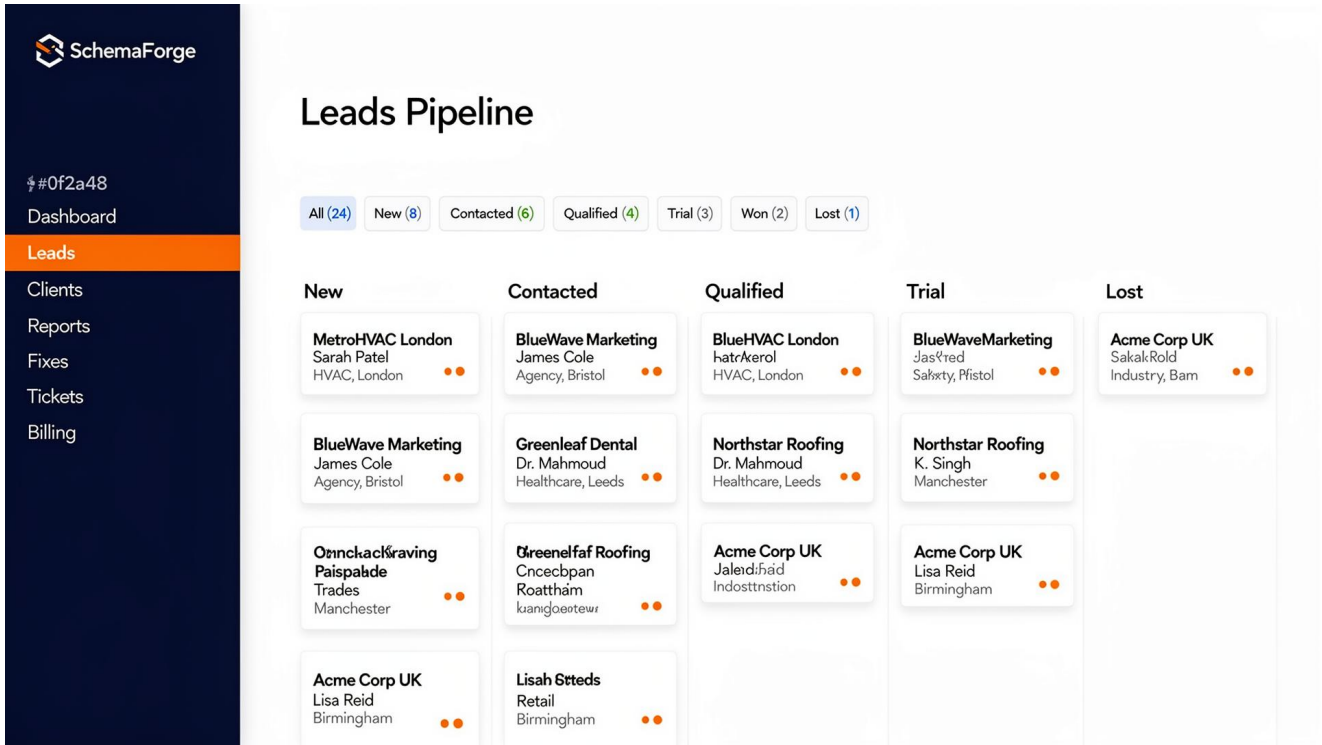


Fig. 2 — Leads CRM

# Client Dashboard

## Tenant-scoped portal

What a paying customer sees after login: visibility score, schema health, crawlability, and trend lines pulled from their own audit history. Every query is gated by org\_id under RLS, so multi-tenant isolation is enforced at the database level rather than relying on application-side filtering.

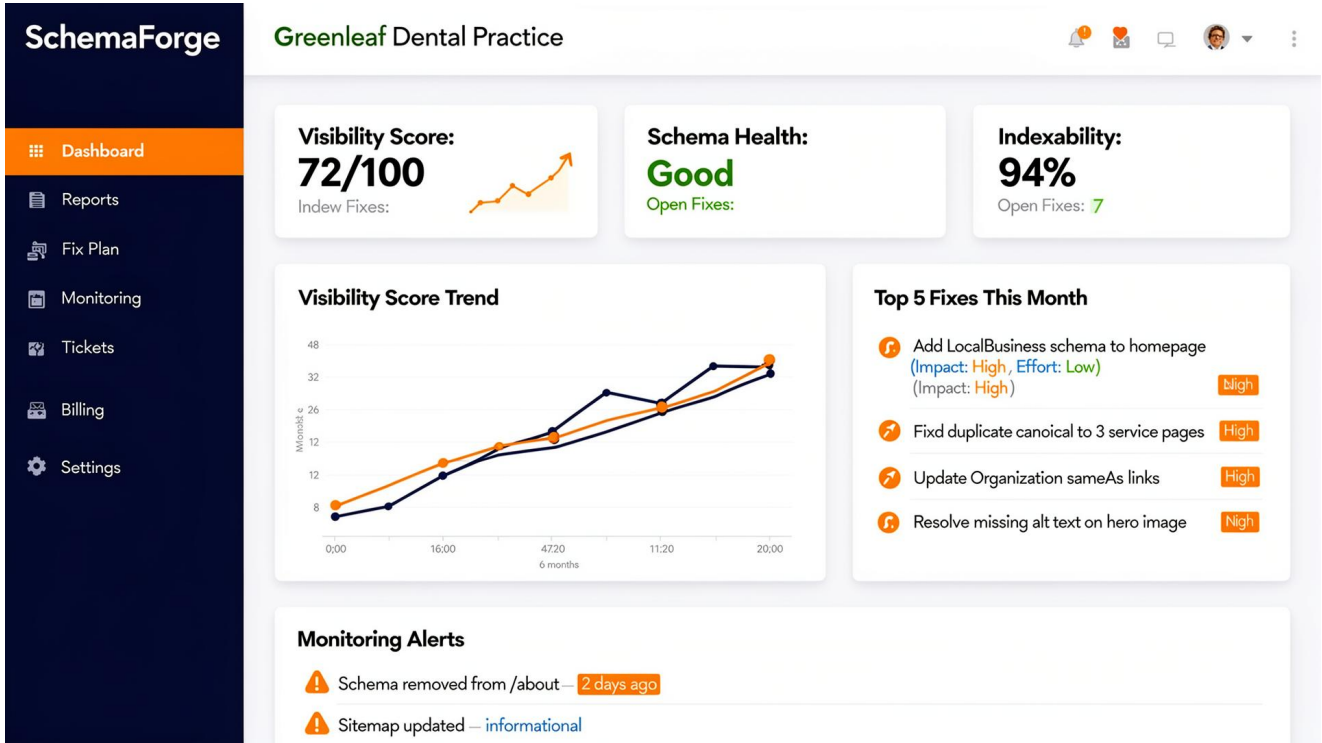


Fig. 3 — Client Dashboard

# Fix Plan

## Unified remediation board

Kanban merging fix\_items and audit\_issues into a single board (Recommended → Approved → In Progress → Deployed → Verified). Items carry impact/effort scores and an owner (client vs. SchemaForge), so the same surface drives both client self-service and our managed-service workflow.

The screenshot displays the SchemaForge Fix Plan interface for Greenleaf Dental Practice, showing 18 items in a Kanban board. The interface includes a sidebar with navigation options: Dashboard, Reports, Monitoring, Fix Plan (selected), Monitoring, Tickets, and Billing. The main content area is titled "Fix Plan" and shows 18 items organized into four columns: Recommended (5 items), Approved (3 items), Deployed (4 items), and Verified (2 items). Each item card includes a title, a description, an owner icon, an Impact score, and an Effort score (2h).

Recommended	Approved	Deployed	Verified
<b>Add LocalBusiness JSON-LD schema</b> Irsolamcairig ca saris, sejawerord sin. meage simqor ortfipinig. Impact: 1, Effort: 2h	<b>Fix canorical tag on /services/teeth-whitening</b> Irsolamcairig ca saris, sejawerord sin. meage simqor ortfipinig. Impact: 1, Effort: 2h	<b>Implement FAQ schema on sameAs with Instagram</b> Irsolamcairig ca saris, sejawerord sin. meage simqor ortfipinig. Impact: 1, Effort: 2h	<b>Fix broken-Pergarist to top 3 pages</b> Irsolamcairig ca saris, sejawerord sin. meage simqor ortfipinig. Impact: 1, Effort: 2h
<b>Update Organization sameAs with Instagram</b> Irsolamcairig ca saris, sejawerord sin. meage simqor ortfipinig. Impact: 1, Effort: 2h	<b>Resolve duplicate H1 on /about</b> Irsolamcairig ca saris, sejawerord sin. meage simqor ortfipinig. Impact: 1, Effort: 2h	<b>Add hours-specification ink/beoter</b> Irsolamcairig ca saris, sejawerord sin. meage simqor ortfipinig. Impact: 1, Effort: 2h	<b>Fix broken internal link in footer</b> Irsolamcairig ca saris, sejawerord sin. meage simqor ortfipinig. Impact: 1, Effort: 2h
<b>Add hours-specification LocalBusiness</b> Irsolamcairig ca saris, sejawerord sin. meage simqor ortfipinig. Impact: 1, Effort: 2h	<b>Fix broken internal link in im footer</b> Irsolamcairig ca saris, sejawerord sin. meage simqor ortfipinig. Impact: 1, Effort: 2h	<b>Optimise meta description on /pricing</b> Irsolamcairig ca saris, sejawerord sin. meage simqor ortfipinig. Impact: 1, Effort: 2h	<b>Add image alt text to gallery</b>

Fig. 4 — Fix Plan